GETCO is a well renowned conglomerate in Bangladesh having diversified business. It works as consultants, dealers, distributors of a number of world-class companies.

GETCO was established in 1972 as a private limited company. Over these years, it has built effective business relationship with various government and semi-government organizations as well as private companies.

GETCO works on behalf of its Principals to secure contracts and provides necessary after-sales services to its customers. In the case of turnkey projects, it provides logistic, administrative, and advisory services to the Principals in order for them to execute the contract(s) in a timely and professional manner.

Since its inception, GETCO has dedicated its resources in developing a high level of expertise in marketing and sales of engines, machines, generators, telecom products & services, IT related products & services. It also deals with other products & services related to oil and gas, power, aviation and defense sectors. In doing so, GETCO has built an enviable reputation for integrity, reliability, resourcefulness and services.

GETCO has established a relationship with Cantrade Capital Inc. (CCI) in Canada to represent GETCO in North America with a view to sourcing principals and projecting the company in Americas and Europe.
GETCO GROUP COMPANIES

▪ GREENLAND ENGINEERS & TRACTORS COMPANY LIMITED
▪ GETCO LIMITED
▪ GETCO TELECOMMUNICATIONS LIMITED
▪ HRC TECHNOLOGIES LIMITED
▪ GETCO BUSINESS SOLUTION LIMITED
▪ GETCO DIGITAL LIMITED
▪ GETCO ELEVETOR LIMITED
▪ GETCO AGRO VISION LIMITED
▪ GETCO AGRI -TECHNOLOGIES LIMITED
▪ GREENLAND TECHNOLOGIES LIMITED
▪ GETCO TEXTILES LIMITED
▪ GETCO BIOTECH BD
COMPANIES GETCO REPRESENTS

Project & Telecom Equipment
AUDENS Telecommunications Consulting GmbH, Germany
Telecommunications Consultants India Ltd. (TCIL), India
Westekemper Engineering Gmbh, Germany
NMG (Nasir MoujGostaresh) Co., Iran
Applied Research International, India
Shilpi Cable Technologies Ltd., India
Dura-Line India Pvt. Ltd., India
Aksh Technologies Ltd., India
Hyundai Corporation, Korea
SAPTA Co. Iran

Aviation & Defense
Vector Aerospace, Canada
LOM PRAHA, Czechoslovakia
Kintex Shareholding Co., Bulgaria
Hyundai Corporation, South Korea
Dastan Engineering, Kyrgyz Republic
Environmental Tectonics Corporation, USA
ROMARM National Company, Romania
Sky Tech International SPRL, Belgium
Vose Technical Systems Inc., USA
Pacific Propeller Int’l LLC, USA
Yuksel Technology, Turkey
Dallas Airmotive, USA
Accessair, Canada

Oil & Gas
Qualitech Plc, Thailand
Downhole Products Asia
National Oilwell Varco, USA / Singapore
Vallourec & Mannesmann Tubes, France
Oil Field Instrumentation (India), Ltd, India
LS-National Oilwell Petroleum Engineering Co., Ltd, China
National Railway Equipment Company, USA
KNM Process Systems Sdn, Malaysia
Sapurakencana Petroleum, Malaysia
Hawa Valves India Ltd
Samsung Engineering
Hyundai Corporation
Mir Valve SdnBhd
DOPCO Korea
Machine & Equipment
Siateg, Spain
Mol Cy. Nv., Belgium
Atlas Copco, Belgium
IMW Industries, Canada
Shandong Huaxia Group Co. Ltd., China
YaraghAvaranPooya (Y.A.P) Co. (Sanergy Group), Iran
Tellhow (Shen Zhen) Electric Technologies Co. Ltd., China
AabenraaMotorfabrik, Heinrich Callesen A/S, Denmark
Zheng Zhou Yutong Heavy Industries Ltd., China
Ajaco Engineering Products Pvt. Ltd., India
Tomac Heavy Industries Co. Ltd., China
AKI Engineering Sdn. Bhd., Malaysia
Godrej & Boyce Mfg. Co. Ltd., India
All-Kor. Co., Korea

Power
Atlanta Benno H Tiaden, Germany
LS Industrial Systems, South Korea.
Central China Power Grid International Economic & Trade Co. Ltd. (CCPG), China.
Shenzhen Farad Electric Company Limited, China
NTPC Limited, India

Transportation & Technology
SNCFI, France
WABTEC, USA.
LG CNS, South Korea.
Norland Canada Inc., Canada
Hyundai Corporation, South Korea.
CSR Meishan Company Limited, China
PATIMAS International SDN BHD, Malaysia.
LS Industrial Systems Co. Ltd., South Korea.
GREENLAND ENGINEERS & TRACTORS COMPANY LIMITED
&
GETCO LIMITED

MANAGEMENT

The Owner-Directors are actively involved in the management of the company. With a Mechanical Engineering background and having vast experience in different fields of activities, the Directors bring rich contribution to the efficient management of the Company.

SALES DEPARTMENT

▪ PROJECT & TELECOM EQUIPMENT DIVISION
▪ AVIATION & DEFENCE DIVISION
▪ POWER DIVISION
▪ OIL & GAS, MACHINE & EQUIPMENT DIVISION
▪ TRANSPORTATION & TECHNOLOGY DIVISION
▪ COMMUNICATION & INFRASTRUCTURE DIVISION
OUR FACILITIES

❑ Corporate Office: Own five storied building with 48,000 sq. ft. We have offices in Dhaka, Chittagong, Sylhet, Bogra and in other important cities in Bangladesh and Canada.

❑ Warehouse: 5,000 sq. ft. for spare parts at corporate office premise. 62,000 sq. ft. warehouse at Sreepur.

❑ Repair and Service shop: 6,000 sq. ft. at corporate office premise.

❑ Open space: About 20,000 sq. ft. for further expansion at corporate Office premise.

We also own acres of land at different locations for further Expansion in different sectors.
A Vice President having more than thirty (30) years of experience heads this division. A group of competent sales executives and sales engineers are assisting him to run the division efficiently and diligently.

This division is engaged in activities with Bangladesh Telecommunications Company Ltd. - BTCL [previously called Bangladesh Telegraph & Telephone Board (BTTB)] as well as with private telecom operators. GETCO as an Agent of Alcatel, France is proud to have assisted Alcatel to have a share of telecom land line market of 25% with Alcatel switches and 30% of transmission system with Alcatel transmission products.

This division is also involved in construction & installation of process plant, power cable, energy metering, etc. on behalf of the Principals.

**ACTIVITIES**

**Activities in Tele-Communications Sector**

GETCO has been supporting Alcatel since 1988 to 2009. Following is a report that shows the extent by which the relationship has grown among Alcatel, GETCO, and Bangladesh Telegraph & Telephone Board (BTTB).

**Business with BTTB**

Our business involvement started in 1988 with Alcatel Telspace, France as their Agent in Bangladesh.

Alcatel CIT, France appointed us as their Agent in 1992. Similarly, in 1993, GETCO became the Agent of Alcatel Contracting (ALCO / Alcatel-NSD), France.

**Some of the major achievements are:**

- Dhaka-Mymensingh-Bogra, Dhaka-Sylhet and Dhaka-Narayanganj digital microwave system (13 HOPS)
- 22,000 digital telephone lines at Chittagong
- Chittagong-Petunia digital microwave link
- Expansion of Chittagong Telephone Network by 11000 digital telephone lines installation
- Turn-key supply & installation of Bogra TAX (Trunk Automatic Exchange)
- Expansion of 8 Alcatel E-10 Exchanges at Dhaka for 3 KL & for interconnection to Greater Dhaka Tel. Project’s AXE exchanges.
- Expansion of two E-10 Exchanges at Chittagong for 8.59KL and 24KL in E-10 Exchanges at Dhaka.
- 92 Upazila’s Carrier Backbone Radio Link
- Supply, Installation of 24,000 lines and 3,500 lines digital Switching expansion
- 32.5KL digital exchanges expansion at Dhaka & Chittagong
- Up gradation of E-10 exchange with R-27 Software & Expansion of E-1 & C-7 Signaling Terminals

**CONTACT PERSON:**

Anamul Haque  
Vice President || Ph: +88 02 58151790(ext. 302), Cell: +88 0171 -156-60175 || email: anamul.haque@getco.com.bd
GETCO formed its Aviation and Defense Division with retired Civil Aviation and Defense Forces personnel to run. The ex-Chairman of the Civil Aviation Authority of Bangladesh, who also served as the Managing Director of Bangladesh Biman (The National Flag Carrier) is heading this division. Aviation and Defense Division is responsible for supplying products and providing services to Defense Forces, Law Enforcement Agencies, Coast Guard, Biman Bangladesh Airlines Limited and Civil Aviation Authority.

**ACTIVITIES**

Business areas with some important customers:

**Army**: Various armored vehicles with spares & components, arms and ammunition.

**Air Force**: Aircraft/Helicopter, Aircraft/Helicopter Engine, Aircraft/Helicopter components and spares, overhaul of different types of Aircraft / Helicopter Engines and components.

**Civil Aviation**: Simulator, Arresting, Barrier System with Net, all types of ground support equipment, Complete Radar and Radar

Some of the major achievements are:

- Sales of two nos. Flight Simulator, Hydraulic Test Unit, C-130 Aircraft Spares, Ultrasonic Plant, 41 line items for Sonar for Bangladesh Navy and armaments items for MiG -29 Aircraft, F-7/FT-7B Aircraft, L-39ZA Aircraft and M-17 Helicopters.

- Overhaul of 04 x MI-17 Helicopter and 04 x L-39ZA engine.

- Repair and Overhaul of 09 x TB3-117 MT Engine of MI-17 Helicopter and Engine of for Bell-212 Helicopter.

**CONTACT PERSON:**

Group Captain (Retd.) M. Amanullah Haq, PSC
Consultant || Ph: +88 02 58151790 Ext. 303, Cell: +88 01713009683 || email: aman.haq@getco.com.bd
This division is supervised by an Executive Director having about 20 (twenty) years of experience in Sales, Marketing and Project implementation.

Under this division there are two departments which are strategic profit centers of their own:

A. Oil & Gas and Machine Department  
B. Handling Equipment, Dredging Equipment and Compressor Department

A. Oil & Gas and Machine Department:

This department has two business wings-

(a) Oil and Gas Wing  
(b) Machine and Generator Wing

(a) Oil and Gas Wing:

Oil & Gas Wing is responsible for supplying products and providing services to the Oil & Gas industry in Bangladesh. The major clients are Petro Bangla (National Oil, Gas, and Minerals Corporation) and its subsidiary companies like BAPEX, BGFC, SGFL, GTCL, KGTS, TITAS, SGCL, BGSL, RGEL, PGT, JGSL.

ACTIVITIES

Business involvement with Petro Bangla and its subsidiary companies was started in 1978. Since then, GETCO became one of the major companies to supply drilling materials and third party services to Petro Bangla. This business includes Drilling, Mud Logging, Wire Line Logging, supplying Valves, Casing and Tubing Heads, X-Mass Trees, etc.

Some of the major achievements in Oil & Gas sector:

- Drilling Contracts to drill 9 development wells + 2 work over wells
- Contracts for Wire line logging services, Well cementation services, Mud engineering services, Directional drilling services, Rehabilitation of National Rig, Supply of mud pumps, derricks, and rotary tables.
- Supply of Tubing, Drill Pipe, and Casing to different companies such as BAPEX, BGFC, SGFL.
- Supply of various types of Mining equipments & Tools to Boropukuria Coal Mining and Maddhupur Granite Project.
- Supply of Mud-Logging unit and services to BAPEX, BGFC, and SGFL.

Oil and Gas Wing is interested in working as a local agent of reputed foreign companies for EPC of Construction of High Pressure Gas Pipe Line, Processing Plants, Fractionation Plant, PSC on offshore and onshore concessions etc.

(b) Machine and Generator Wing:

Machine and Generator Wing is responsible for selling of diesel generators and construction equipments. It has rental operation as well.

This Wing is also responsible to provide after sales support for all the Equipment, Generator, Compressor and Machine sold by GETCO to customers. Providing spare parts and service to the customers through a professional team is the key
of success of this department. This department is enriched with a modern Warehouse, Workshop, Tools Room and dedicated qualified service professionals for every line of Equipment, Generator, Compressor and Machine. A Service Consultant, having 40 years of experience is working as the Mentor of the team.

**ACTIVITIES**

This wing is involved in sales & rental of generators ranging from 9 KVA to 3000 KVA representing ONIS VISA of ITALY and SCANGEN of Singapore. Rental fleet consists of 100~500 KVA Diesel Generators to provide instant power to the customers on emergency.

Product Support service team provides service support to the customer for compressor, machines, gas & diesel engines for inspection, preventive maintenance, trouble shooting & complete overhauls.

As Caterpillar dealer until October 2004, GETCO sold and serviced around 400 caterpillar gas generators with an installed capacity of about 500 MW and diesel engine of around 225 MW. The installed capacity of MTU gas engines sold by GETCO is about 20 MW.

**B. Handling & Dredging Equipment, Compressor and Railway Parts Department:**

This Department is responsible for:

- Sales of Atlas Copco Air Compressor, Mining equipment, Pneumatic Tools etc. to Govt. and Private Industries namely, Textile, Cement, Fertilizer, Chemical, Power, Pharmaceutical Industries.
- Promoting IMW CNG compressor and other equipment in Bangladesh market including “Mother-Daughter” station.
- Sales of Handling & Dredging Equipment, Special type of Vehicles, Agricultural Equipment and Workshop Equipment.
- Supply of Locomotive Spares for Bangladesh Railway’s on behalf of National Railway Equipment Company, USA is also handled by this department.

Some of the major achievements are:

- Installed 690 of Atlas Copco Air Compressor throughout the country.
- Installed 89 IMW CNG compressors in the country.
- Supply of Vibratory Road Rollers of Sakai Heavy Industries Limited, Japan to Local Government Engineering Department (LGED), Bangladesh Army and some units to Private Sector.
- Supply of Electric Overhead Cranes of AKI Engineering sdn. bhd. Malaysia to some renowned privet companies.

**CONTACT PERSON:**

**Shafquat Alam**
Executive Director || Ph: +88 02 58151790, Cell: +88 0171-154-2766 || email: shafquat.alam@getco.com.bd

**Masudur Rahman**
Dy General Manager || Ph: +88 02 58151790, Cell: +88 0171-180-5292 || email: masud.rahman@getco.com.bd
TRANSPORTATION & TECHNOLOGY DIVISION

Transportation & Technology Division is working with Bangladesh Railway (BR), Water Supply and Sewerage Authority and ICT/IT sector in connection with product supply and for projects on turnkey basis. These includes turnkey projects for Computerized Signaling System, New Line Construction, supply of Rolling Stocks (e.g. Locomotive, Carriages, Wagons, Cranes etc.), supply of spares for Signaling & Rolling Stocks, Rehabilitation of Passenger Coaches, Conversion of Braking System for Locomotives Carriages, supply of Locomotive Engines, Water Supply and Treatment plant and in ICT/IT based projects.

Present Scope of Works:

- EPC/ Turnkey works for Computerized Signaling System, Relay based Interlocking Signaling System & Non-Interlock Color Light Signaling System
- Supply of Rolling Stock (Locomotive, Passenger Carriages, Wagons etc)
- Supply of spares for Signaling & Rolling Stock and Track materials
- Turnkey works for Water Supply and water treatment plant
- EPC/ Turnkey works for Railway workshop Rehabilitation
- Conversion works of Vacuum Brake to Air Brake System
- Rehabilitation works of Passenger Coaches
- Supply of Engine for Railway Locomotive

ACTIVITIES

Our business involvement with Bangladesh Railway started in 2004. Since then, Transportation & Technology Division, as the Local Partner of LS IndustrialSystems Company Limited, South Korea has completed five Signaling projects with BR.

Since 2005 T&T Division has completed supply of bulk quantity of Rolling Stock spares to BR with NORLAND Canada INC.

Some of our major achievements are:

- Modernization of Signaling and Computer Base Interlocking (CBI) of 10 Stations (Akhaura to Sylhet) of Bangladesh Railway.
- Modernization of Signaling and Computer Base Interlocking (CBI) of Akhaura Jn. Stations of Bangladesh Railway.
- Supply, Installation, Commissioning of Non-Interlocked Color Light Signaling System at Section GRPM-SZG- JJJ & SZG-MGJN of Bangladesh Railway.
- Installation of Non-interlocked Color light Signaling cables and equipment & telecommunication of L-xing gate linking with P-way and existing signaling system including labor & transportations cost of all requisite materials, equipment, Plants & machineries etc. at Sadikur -Chilahati Section of Bangladesh Railway.
- Laksham-Chinki Astana, Tongi-Bhairab Bazar and 13 Station Computer Based Interlock Color Light Signaling System
- Supply of Locomotive Spares & Signaling Spares to Bangladesh Railway.

CONTACT PERSON:

Syed Golam Modasser
General Manager || Ph: +88 02 58151790, Cell: +88 0171-183-3188 || email: golam.modasser@getco.com.bd
PRODUCT SUPPORT DEPARTMENT

This department comprises two (2) divisions:

- Parts Division
- Service Division

Parts Division

This parts division is responsible to generate parts business and ensure quick supply of parts to the customers.

Service Division

This division is responsible to attend to our customers’ service requirements. This division has the responsibility for arranging delivery, installation and commissioning, testing of the new machines to the buyers, periodical inspection, recommending preventive maintenance procedures and for training the operators on the proper operation of the machines and also repairing of the machines.

FINANCE & COMMERCIAL DEPARTMENT

A General Manager with more than twenty years experience in accounting and finance has the responsibility to run this department. The department handles the accounts and all financial matters of the company. It maintains relationships with the banking and non-banking financial institutions in the country as required from time to time.

This department has also the responsibility to look after the commercial and logistic functions in connection with import of equipment and materials by the company.

ADMINISTRATION & SUPPORT STAFF DEPARTMENT

A General Manager who has years of experience in administration and human resource development heads this department. This Department looks after all the administrative function, HR and HRD including security requirements of the company.

IT SUPPORT DEPARTMENT

GETCO has a dedicated IT Department headed by a Manager to provide all kinds of IT related support to the employees of the Group. It has its own high configured server and dedicated Internet service to cater the needs of the age to provide Uninterested ICT services.
GETCO TELECOMMUNICATIONS LIMITED

GETCO Telecommunications Limited is a part of GETCO group focusing on Telecommunication business established in 2007. The company was awarded license to operate Interconnection Exchange (ICX). The license is valid for 15 years with the provision of extension by another 10 years. The Interconnection Exchange (ICX) enables to route international incoming and outgoing and also inter operator domestic calls to and from Access Network Service providers (ANS) and International Gateways (IGW). It offers single interconnection point to all PLMN and PSTN operators and thus lowered the infrastructure cost for interconnection among the operators. It replaced the mesh connectivity among operators in a simplified way by a single interconnection only.

GETCO Interconnection Exchange is providing services to Access Network Service (ANS) operators and International Gateway (IGW) operators.

- **Our Vision**
  To foresee the future trend of the industry

- **Our Strength**
  To utilize the power of youth and be with state of art technology

- **Expertise**
  To experience of the leaders from the industry

**Network infrastructure:**

The switching system is based on state of the art technologies on Huawei NGN platform with the capacity to handle eighteen (18) million BHCA and also 150,000 concurrent calls. IGWs are connected in ring networks based on underground optical fiber cable to keep 99.99% availability. ANS operators are also connected on linear protection through underground fiber optic cable. GETCO introduced Oracle Communications Billing and Revenue Management in Bangladesh for the first time. With this software deployment, GETCO fully streamlines its billing operations and gain the ability to deliver real-time billing, perform instant call rating and maintain all subscriber level billing records for administrative and revenue calculation purposes.

GETCO TELECOM has four (4) exchanges in operations for carrying both international and inter operator domestic calls. We have two (2) exchanges in Dhaka, while other two (2) are located at Bogra (Northwest of Bangladesh) and Sylhet (Northeast of Bangladesh).

**Customers:**

Being an ICX operator, we provide services to all IGW, Mobile, PSTN and IPTSP operators.

**CONTACT PERSON:**

**Hafizur Rahman**

Chief Operating Officer || Ph: +880 2 8828257, Cell: +88 0 1713 330773 || email: hafiz @getco-telecom.com

**Office Address:** House 1/C, Road 10, Baridhara, Dhaka 1212, Bangladesh. Fax: + 8802 882 8273
GETCO Online Limited provides dedicated Internet Services, Customs Web and Software Solutions.

The latest addition is to get the License from Bangladesh Telecommunications Regulatory Commission (BTRC) for providing:

- IP Telephony (Internet Protocol Telephony) Service
- International Internet Gateway (IIG) Service
- International Gateway (IGW) Service

**HRC Technologies Limited (HRCTL):**

In 2009 HRC technologies Ltd. became a member company of the GETCO Group of companies and started operation with the name GETCO online Ltd. HRC Technologies Ltd. operates as Internet service Provider (ISP). The aims of HRCTL is to lead the ICT Service provisions of High Speed Broadband Internet Access, Corporate Private Networks (Intranet/DATA), Corporate Broadcast services, IP Telephony, Web Solutions & all other Information & Communication Technology (ICT) Services countrywide.

**ACTIVITIES**

We provides following services to our customers:

- High Speed Internet Solution
- Nationwide Data Connectivity Solution
- IP Telephony Service (IPTS)
- Web Solution
- Video Conferencing
- Managed Service
- Co-Location Service
- SMS Service
- IT Consultancy

Some of the major achievements are:

- Underground Data Transmission Network in Dhaka city
- Nationwide Data Transmission
- Providing upstream

**CONTACT PERSON:**

Mr. Iqbal Ahmed
Director & Chief Operating Officer || Ph: +88 02-9892403 Cell :+88 0171 -152-0180 || email: iqbal.ahmed@getco.com.bd

**Office Address:** RupayanShelford, Flat-C8, Plot-23/6, Block-B, Mirpur road, Dhaka, Bangladesh. Website: [www.hrctech.net](http://www.hrctech.net)
GETCO BUSINESS SOLUTION LIMITED

GETCO Business Solution Limited is one of the pioneer providers of innovative Call Center outsourcing services in Bangladesh with world class facilities specializing in 30 seats Call Center outsourcing applications, we are also a provider of multi-channel, multi-lingual customer contact management solutions. Our mission is to provide first level Contact Center services by complying with the highest international quality standards and providing customized and flexible solutions according to the needs and objectives of each company. All this combined with an ideal cost result in a partner relationship that maximizes the benefits and opportunities for our clients.

ACTIVITIES

- **Inbound Services:** We receive all incoming phone calls from Customer that are related to our product whether it's an order, question, payments or complaint.
- **Outbound Services:** We make outbound calls to remind Customer about their account upgrade, subscription offer and other marketing purpose.
- **Web Enabled Services:** We make software application and CRM For our valued clients.

Some of our major achievements are:

- Being able to partner with Unilever to provide customer service for all of their products
- End-to-end call center solution provided to Swan Soft Ltd.
- Currently we are working with some internationally recognized brands like Bell Canada, Rapid Capital Funding, Merchant Cash & Capital, Australian Solar Panel, and UK Orange among many others.

CONTACT PERSON:

Mr. Iqbal Ahmed  
Chief Operating Officer  ||  Ph: 09613148736, Cell: +88 01711-152-0180  ||  email: iqbal.ahmed@getco.com.bd

Office Address: House # 464, 2nd Floor, Road # 31, Mohakhali DOHS, Dhaka-1212. Ph: 09613148736
GETCO Digital Limited (GDL) is an established company under the GETCO Group which is providing ICT enabled services to its valuable clients at home and abroad. GDL will be mainly involved in ICT projects such as:

- System integration,
- software research and development,
- business process re-engineering,
- enterprise application implementation
- post implementation support
- Telecom billing implementation
- Networking solutions.

Beside that it provides outsourcing service and ICT trainings to government and privat clients.

Some of developed applications of GDL are:

a. Vanguard ERP Applications: It is an integrated solution of an enterprise comprising various modules such as CRM, SCM, Manufacturing, Financials, Project Management, HRM and Business Performance monitoring.

b. Lynx Interconnection Billing: It is a telecom billing solution that mainly handles mediation, route management, rating, suspense management, Revenue Assurance and billing. It is developed mainly for ICX and IGW operators.


GDL Focused Industries:

- Manufacturing Industries (FMCG)
- Retail and Distribution
- Pharmaceutical companies
- State and Local Government
- Educational Institutions
- Hospital and Tourism
- Telecommunication
- Real Estate
- Agro Sector
- Apparel and RMG
- Leather and Footwear
- Bank and non-bank financial institution
- Life Insurance

CONTACT PERSON:  
Md. Sohel Rana  
Project and Development Manager  
Website: www.getcodigital.com

Email: sohel.rana@getcodigital.com  
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Mobile: +88 01755 658927
GETCO ELEVATOR LTD. is a dynamic organization in Bangladesh offering its services to the Vertical Transportation Industry. Getco differentiates with Superiority in Engineering Design, Supply, Installation, Testing and Commissioning and After Sales services for all kind of vertical transportation over other suppliers. It has a team of Experienced Engineers and Technical Experts with total commitment for Quality, Safety and Customer Satisfaction.

Spectrum of services includes Elevators, Escalators, BMUs, Access Platforms and other vertical transportation solutions. GETCO ELEVATOR ensures the ultimate satisfaction of the customer by providing the most efficient and cost effective solutions.

Products from GOLDSTAR (Korea), USOTIS (US-HK), DELSO (GERMANY-CHINA) and PERFECT (CHINA) are being marketing by GETCO.

Products include, but not limited to, Passenger Elevators, Home Elevators, Home Lifts, Goods Elevators, Stair Lifts, industrial Elevators, Escalators, Moving walk, Dumbwaiters, Cargo Lifts, Car Parking Systems, Window Cleaning equipment (BMUs and Access platforms) and other vertical transportation equipment.

**ACTIVITIES**

Provides following services to the customers;

- Passenger elevators for residential buildings/ Commercial Buildings / Hospitals
- Escalators and Travelers / Auto walks for shopping malls / Super markets / Airports / Railways stations Etc.
- Freight and cargo Elevators for industrial
- Platform Lifts for small industrial ware house
- Dumbwaiters for Hotels and catering companies etc.
- Car park lifts and parking platforms for commercial and independent villa projects
- BMUs for high race building projects Suspended platform access for building maintenance
- Working platforms for all kinds of construction projects
- Working platforms for elevator installation for the high rise buildings

**Some of the major achievements are:**

Supplying elevators to the following customers

- BRB Cables Industries
- Matin Textiles Mills (DBL GROUP)
- Tusuka Garments
- KS Engineering & Technology
- Popular Diagnostic
- Energy Pac

**CONTACT PERSON:**

Javed Parvez Alam  
Director || Ph: +880-2-8818817, Cell: +88 0171-336-6055 || email: javed.parvez@getco.com.bd  

**Office Address:** House: 139, Block: A, Road: 03, Niketan Welfare Society Ltd, Gulshan Avenue, Dhaka -1212, Bangladesh.
GETCO AGRO VISION LIMITED (GAVL) incorporated in the year 2006 with a vision to contribute to national food security and food production of the country. GAVL is working relentlessly to upgrade the farmers’ income by providing quality seeds of high yielding variety. GAVL objective is to develop and disseminate the appropriate technologies of successful crop production through customer satisfaction.

For continuous improvement, GAVL has signed MOU with different national and international organization and universities for mutual development and co-operation.

**Research and Development:** Scientists are engaged to develop new hybrids as well as introduce adapted exotic varieties. Breeders are not only engaged for development of high yielding varieties but also doing research on different insect and disease resistance varieties.

There are two basic wings of crop research:

1) **Rice breeding:** An excellent team of rice breeders are engaged for developing 3 line rice hybrid varieties for Rabi and Aman season maintaining a close relation with Agriculture University, IRRI, BRRI.

2) **Vegetable breeding:** Currently 27 vegetable crops, both OP and Hybrids are being handled. Main focuses for hybrid development are of all types of cucurbit crops, tomato, eggplant, chilli, radish, okra etc. At present work is going on CMS hybrid development of Radish and Chilli.

**Present R & D resources:** 10 breeders, 10 breeder assistants and 30 regular skilled pollinators are working in three farms, 18 acres farm at Trishal (Mymensing), 14 acres at Atowary (Panchagarh) and Bogra with all necessary facilities. In Bogra more than 8000 valuable germplasms of different crops are preserved.

**Production:** 350 dedicated and trained contract growers are working under different production Zones. Contract growers are producing seeds under intensive and personalized supervision of GAVL agriculturists.

**Hybrid rice seed Production:** A vigilant expert team is supervising and monitoring the program to ensure genetically pure quality seed with the technical support of Chinese Expert. In 2012-13 fiscal year, GETCO has started production of hybrid rice seeds with a target of 300 MT seed.

**Processing:** A highly qualified Quality Control team tests the collected seeds in the own testing laboratory. The genetic purity of the seed is also being tested through Grow Out Tests (GOT).

**Marketing:** Carefully selected an elite network of 336 dealers and 8130 retailers to distribute the seed to the farmer’s level. Initiative already has taken to export seeds of OP Indian Spinach, Kang Kong, Red Amaranth and Hybrid Bitter Gourd in Hong Kong, S. Korea, Malaysia, Pakistan and China.

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**CONTACT PERSON:**

Dr. Md. Shariful Islam  
Chief Operating Officer  |  Ph: +88 02 8828257, Cell: +88 01730459900  |  email: shariful.islam@getco-genetics.com

Operating Office  |  House # 1/C, Park Site Apartment, Road # 10, Baridhara, Dhaka-1212
Processing Office  |  Nishindara Housing Estate, House#5, Road#26, Upashahar, Bogra-5800

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**Business growth by Volume**

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<th>Year</th>
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<th>F1 Rice</th>
<th>HYV Rice</th>
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<tr>
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**Business growth by Value**

<table>
<thead>
<tr>
<th>Year</th>
<th>HVY Rice</th>
<th>Hybrid Maize</th>
<th>Vegetable</th>
<th>Hybrid Rice</th>
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<td>160</td>
<td>200</td>
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</table>
GETCO AGRI TECHNOLOGIES LIMITED

GETCO AGRI TECHNOLOGIES LTD was established in 2010. The prime objective of the organization is to prepare general highly sophisticated crop saving pesticides and other chemicals for good crop, good Animal health & healthy plant in affordable price to serve ailing farmers. GETCO is committed to ensure and develop crop & animal health care services through quality products and services by producing / Importing high quality agrochemicals, A H products and quality Tea for local market.

GETCOCROP HEALTH:

Crop Health is mainly involved in Pesticides & Fertilizer business such as Insecticides, Fungicides, Herbicides, Mitecides & Micro-nutrient to grow more food for increasing population of the country. Starting with 4 products, within last two years Company has able to launch 20 quality products for the protection of crops from attack of pests. Development department is working to introduce segment fit new generation products to solve the crop protection problems of farmers in affordable price.

Production Plant:

Sophisticated production facilities (factory) are required for efficiency and for ensuring production of high quality agrochemical products. Agrochemical is a seasonal business depending on cropping pattern & weather of the country. Ensuring right products in right time at right place is the key criteria of this business. Re-packing factory is essential to fulfill Government criteria of manufacturing license and smooth supply of quality products, Company established a repacking factory in its own land of suitable place at Tangra, Sreepur, Gazipur and start production on February 16, 2013.

Marketing is done through 600 potential Distributors and 6000 Retailers throughout of the Country.

GETCO TISSUE CULTURE

GETCO has established a Plant Tissue Culture laboratory and started its activities from July 2010. Tissue culture has been exploited to create genetic variability from which crop plants can be improved. The mission of this tissue culture laboratory is to provide millions of plants/ plantlets/ materials for the commercial crop market. By establishing this technology, GETCO produced 50,000 potato plantlets in 2010-11; in 2011-12 it produced 200,000 potato plantlets, which multiplied into 20 MT of Breeder seed potato, in 2012-13 which is expected to be 50-60 MT.

GETCO TEA ESTATE

The group has purchased a Tea Garden of 200 acre of land in Buribari, Panchagrah. A Tea processing factory to be set up for manufacturing of own brand tea, “GETCO TEA”, with increase of land area to 1000 acres. 

CONTACT PERSON:

M.A. Momin Mazumder
Dy Chief Operating Officer || Ph: + 8802 9894578, Cell: 01711844005 || email: momin.mazumder@getco-genetics.com

Office Address: House 1/C (Park Site Apartment), Road 10, Baridhara, Dhaka 1212, Bangladesh.
Greenland Technologies Limited

Greenland Technologies Limited a concern of GETCO has successfully concluded business in various sectors. Experienced, efficient, and dynamic leaderships are at the helm of the company's management hierarchy. A group of overseas-educated young persons is supporting the management. Greenland Technologies Limited provides sales, services, after market support, consultancy services, etc. to government, semi-government, and private organizations. Our company deals with various world class manufacturer, distributors and services provider in the fields of Material Handling, Cleaning Equipment, Air Compressor, Tractor, Racking system and etc industrial products.

**Currently we are working on following divisions:**

- DEMAG Overhead Crane
- JungheinrichMaterial Handling Equipment
- Noveltek Forklifts

**Demag Cranes & Components** have the world's largest installed base of overhead cranes and hoists including bridge cranes, traveling cranes, freestanding cranes, workstation cranes, electric chain hoists and rope hoists.DEMAG is one of the world's leading suppliers of industrial cranes, crane components and complementary services under TEREX Corporation.

**Jungheinrich is a German company** started out as a small workshop with thirty employees in the district of Barmbek has developed over the succeeding decades into a company that boasts annual revenue in excess of two billion euros (2013). This makes us one of the top three firms in the world for industrial truck engineering and warehouse and material flow technology.

**Noveltek** is a leading company of manufacturing electric powered material handling equipment in Taiwan. Noveltek produce all series electric forklift, power pallet truck, power stacker, counterbalance reach truck, lift table, semi-power stacker and hand pallet truck, pallet jack. Company
Alfred Karcher makes his breakthrough into cleaning technology in 1950 with the development of the first European hot-water pressure washer (the DS 350 steam blaster). The worldwide leader in cleaning technology will continue to distinguish itself in future with its inventive spirit, top-class performance and innovative solutions.

BOGE has over 100 years of knowledge and engineering expertise to provide you with the perfect quality compressor formula. BOGE manufactures a complete range of oil lubricated and oil free screw and piston compressors from 1 to 450 HP. BOGE can assist you in creating sustainable compressed air related energy savings.

NILKAMAL LIMITED was founded by first generation entrepreneurs, the corporate leadership of NILKAMAL LIMITED is young and poised to lead the Company to greater heights. Maintaining leadership in its market segments through core values and hard work is a basic tenet driving the Company.

New Holland has been serving the needs of farmers and ranchers across North America for more than 110 years. New Holland manufactures a wide range of equipment, including a full line of tractors; hay and forage equipment; and harvesting, crop production and materials handling equipment.

CONTACT PERSON:

Golam Arham Kibria
Head of Operations1 IPh: +880258155487, Cell: +8801711639228, email: arham.kibria@getco.com.bd
## GROUP PERSONNEL

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Staffs</th>
</tr>
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<tbody>
<tr>
<td>Management Staffs</td>
<td>28</td>
</tr>
<tr>
<td>Greenland Engineers &amp; Tractors Company Limited</td>
<td>49</td>
</tr>
<tr>
<td>GETCO Limited</td>
<td>59</td>
</tr>
<tr>
<td>GETCO Telecommunications Limited</td>
<td>72</td>
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<tr>
<td>HRC Technologies Limited</td>
<td>93</td>
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<td>GETCO Business Solutions Limited</td>
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<td>GETCO Digital</td>
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<td>GETCO Elevator Co. Ltd.</td>
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<td>GETCO Agro Vision Limited</td>
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<td>GETCO Agri-Technologies Ltd.</td>
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<td>Greenland Technologies Limited</td>
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<td>GETCO Textile Limited</td>
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</table>
GROUP PERSONNEL

Bankers:

**Uttara Bank**
Shyamoli Branch, Dhaka, Bangladesh

**Mercantile Bank Ltd**
Dhanmondi Branch, Dhaka, Bangladesh

**The One Bank**
Jagannathpur Branch, Dhaka, Bangladesh

Tax Advisor:

**Md. Ashraf Uddin, FCA**
Green Road, Dhaka, Bangladesh

Legal Advisor:

**Faizul Kabir**
Dhanmondi, Dhaka, Bangladesh

Auditor:

**Ashraf Uddin & Co.**
Green Road, Dhaka, Bangladesh

References:

**Canadian High Commission, Bangladesh**
**French Embassy, Bangladesh**
**AMCHAM, Bangladesh**
**KOTRA, Bangladesh**

MANAGEMENT ASSOCIATIONS

Prime Insurance Limited
Prime Islami Life Insurance Limited
Prime Finance and Investment Limited
Fareast Islami Life Insurance Limited
Fareast Finance and Investment Limited
The News Today
Primeasia University
Khaled Textile Mills Limited
KS Engineering & Technology Limited
Delwar Ali Khandker & Khadiza Khatoon Trust
Machinery & Equipment Trading Company Limited